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Hire with Your Head : Using Performance-Based Hiring to Build Great Teams by Lou Adler (Trade Cloth, Revised edition)

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The second edition of Lou Adler's Hire with Your Head takes the best of the original concepts and updates it with the latest insights on interviewing and the entire selection process. I've been able to introduce the POWER Hiring concepts to a major professional services with significant results including better retention and a reputation as an employer of choice.

Amazon.com: Customer reviews: Hire With Your Head: Using ...

Hire with Your Head provides you with tools and processes, such as the 10-Factor Candidate Assessment, an invaluable tool in assisting Hiring Managers and the interview team make an objective decision and avoid the costly mistakes of a bad hire.

Amazon.com: Customer reviews: Hire With Your Head: Using ...

I plan on using this system for all future hiring. As a tip, make sure you get a large applicant pool as many will drop from the performance-based part of the application the book recommends. What does hiring with your head mean here? It means using evidence-based decision making and not letting unrelated information get in the way.

Amazon.com: Customer reviews: Hire With Your Head: Using ...

Using Performance-Based HiringSM to Build Great Teams - Hire With Your Head by Lou Adler Hire With Your Head (2007) will make you think twice before drafting a standard job offer that'll only attract standard recruits.

Hire With Your Head by Lou Adler - Blinkist

For the sake of brevity - and because it is stated so clearly by Lou Adler himself, "If you want to hire superior people, use a system designed to hire superior people." "Hire with Your Head" lays out the clearly best practices for attracting, selecting, closing, and taking the necessary first steps to retain top performers.

Hire With Your Head: Using... book by Lou Adler

Performance profiles - Use a job description, including duties and responsibilities, as your criteria instead of only assessing the candidate's skills, experience and personality traits. To hire superior people, first define superior performance. Objective evaluations - Use basic questions to assess an interviewee's competency accurately.

Hire With Your Head Summary | Lou Adler Books

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